

CASE STUDY

Customer Profile:

Pharmaceutical OEM

Opportunity:

Design, build and commission an automated testing system to verify the integrity of a high-cost medical component for the end-user.

Result:

RG Group designed, built and commissioned a custom control system, consisting of a stand-alone pressure control system offering the flexibility of an upgrade option to existing OEM products. The system can also be used as a demonstration, training and troubleshooting unit.

Advantage:

RG Group helped this customer gain multiple advantages over the competition by producing a product that can be sold by itself or as an upgrade to their existing products. This product provided an advantage for all departments within OEM company. From the purchasing department through engineering, field service, sales and management; this OEM could realize a quick and sizeable return on investment.

